

Michael Hickey

Principal



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PARTIAL CLIENT LIST

Columbia Bank
Erivan Haub
Milgard Family
Foundation
Northwest Building LLC
Rainier Bank
Russell Company

Neil Walter Company

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Mike is one of the founders of Neil Walter Company, and is widely considered the preeminent development specialist in Pierce County. Prior to founding Neil Walter Company, Mr. Hickey started and operated the first Trammell Crow office in Tacoma – the first foray into Pierce County by a national developer. Today Mike assists a broad spectrum of local, national and international clients in all of their real estate needs, including the management, leasing, and development of multiple-property portfolios.

NOTABLE ASSIGNMENTS

- **Foss Landing Office Building.** Developed and leased 40,000 square foot facility to 100% occupancy. Value of approximately \$9,000,000. Tenants include Dwyer Pemberton Accountants, Korsmo Construction, Neil Walter Company, and Foss Marina offices.
- **Rainier Pacific Bank Building.** Developed and leased to 100% occupancy this downtown Tacoma office building totaling \pm 60,000 square feet, Class A, with a total value of \$17,500,000.
- **Columbia Bank Center.** Developed and leased to 100% occupancy this 180,000 square foot, Class A office building. Tenants include Columbia Bank, Russell Company, Williams Kastner & Gibbs law offices, State Farm, and Moss Adams.
- **Russell Company.** Tenant representation assignment for \pm 29,000 square feet of Class A office space. Deal completed at Fargo Plaza for a 5-year lease with a value of approximately \$3,000,000.
- **Parametrix Corporation.** Tenant representation assignment in acquiring a 30,000 square foot office space at Auburn Corporate Center for a 10-year lease.

EDUCATION/CREDENTIALS

- B.A. Business Administration, University of Puget Sound (Tacoma)
- B.S. Building Construction, University of Washington (Seattle)
- Puget Sound Business Journal's 40 Under 40 (1994)
- Commercial Brokers Association – Member

Professional Profile